AEROSPACE AND DEFENCE NEWSLETTER

Global opportunities for Alberta companies October 2025



Greetings,

Please find below an overview of events and market intelligence related to the aerospace and defence sector globally. If your company has plans to travel to global markets on individual missions or to events not listed, it might still be valuable for you to reach out to us to learn how we can support your success.

Sincerely,

Your Alberta Trade and Export Expansion team

Chris Smith

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EVENTS AND MISSIONS

Better Safe than Sorry, Eh: Competition Law 101 (Virtual)

Oct 23, 2025

Many small business owners don't know about competition law. For those who do, it can be hard to know how it applies to their business. Join this online webinar on October 23, from 11:30 am – 12:15 pm, hosted by the <u>Competition Bureau</u> to learn about:

- Why competition law matters to small businesses and entrepreneurs
- How the Competition Bureau helps protect and promote competition
- How to protect your business with compliance measures

Register here: https://www.eventbrite.com/e/better-safe-than-sorry-eh-competition-law-101-for-small-business-week-tickets-1545189757159?keep tld=1

Fireside Chat: Japan & UK Consuls General (Calgary, Canada)

Oct 28, 2025

The Government of Alberta and Calgary Economic Development invite Alberta companies to join us for an exclusive and thought-provoking fireside chat featuring two distinguished diplomats:

- Mr. Takehiko Wajima, Consul General of Japan in Calgary, and
- Mr. Jonathan Turner, British Consul General in Calgary.

This special event offers a unique opportunity to hear directly from global leaders about strengthening Alberta's international trade relationships and unlocking pathways for market diversification. Discover how deeper collaboration with Japan and the United Kingdom (UK) can open doors to high-potential sectors, drive export growth, and foster meaningful business-to-business connections.

Whether you're looking to expand your global footprint, explore new import/export opportunities, or gain strategic insights into navigating the Japanese and UK markets, this conversation is designed to inform and inspire.

Register here: https://www.showpass.com/fireside-chat-japan-uk-consuls-on-trade-and-diversification/

The Distributor Advantage: Fueling Global Growth with the Right Partners Oct 28, 2025 Going it alone in a new international market is doing it the hard way! Expanding internationally should start with the right partnerships. Join Ljubo Stankovic, CITP, CGE, Director, International, TOOTSIE ROLL WORLDWIDE, LTD., in this month's 30-minute session to learn how to identify, evaluate, and build strong distributor relationships that help you hit the ground running in new global markets. What you'll learn in this session:

- The Role of Distributors: What they do, how they differ from agents and partners, and the key benefits and risks.
- Finding the Right Fit: Where to search for potential distributors and how to leverage trade shows, directories, and government programs.
- Evaluating and Building Partnerships: What to look for, tools to assess fit, and how to establish clear expectations and effective communication.

Gain the practical insights you need to expand your reach with successful market entry.

- October 28, 2025
- 1-1:30 PM ET

Visit this website to register.

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Aerial Evolution 2025 (Nisku, Canada)

Nov 3-7, 2025

The Aerial Evolution Association of Canada (AEAC) is thrilled to announce that Edmonton International Airport (YEG) will be the official Conference Sponsor for the <u>Aerial Evolution 2025 – Conference & Exhibition</u>.

As an early leader in advancing drone operations at airports and a strong supporter of AEAC, YEG brings a dynamic perspective to this year's conference. Together, we will explore how drone technology is shaping the future of security, enhancing ESG initiatives, and driving the seamless integration of RPAS into national airspace. This one-of-a-kind venue offers live drone demonstrations and technology exhibits, workshops in support of regulatory changes, and opportunities to drive Canada-first policies, among other key initiatives.

Take part in the next phase of Canada's aerial evolution by submitting your registration here: https://conference.aerialevolution.ca/registration/.

Bid/No Bid: How to Decide When to Bid on U.S. Government RFPs (Virtual) Nov 4, 2025 Tired of wasted time and frustrated staff from chasing U.S. federal government contracts that never close or are awarded to your competitors? Join the Canadian Commercial Corporation as they host Judy Bradt, CEO at Summit Insight, for a powerful session that will transform the way you approach bidding on U.S. federal government opportunities.

In this session, you'll discover the exact framework successful government contractors use to save thousands of dollars, reclaim months of effort, and keep their teams motivated by pursuing only the right government opportunities. You'll learn how to identify red flags, cultivate stronger buyer relationships, and establish a winning pipeline that drives sustainable growth. Judy will also provide examples of customers who have successfully implemented a Bid/No Bid decision matrix.

Learn more and register here.

Indo Pacific International Maritime Exposition (Sydney, Australia)

Nov 4-6, 2025

The Trade Commissioner Service (TCS) in Australia will support Canadian companies at the Indo

Pacific International Maritime Exposition (INDOPAC) 2025, the region's premier forum for naval and maritime defence. The event brings together industry, government, and defence leaders from across the Asia-Pacific. Building on the success of INDOPAC23, the TCS will coordinate business development activities for Canadian firms, including:

- tailored briefings on naval industry trends
- introductions to regional stakeholders
- support for B2B matchmaking opportunities

Participating Canadian companies will benefit from on-the-ground insights and targeted networking support. This will make them well positioned to pursue new opportunities in Australia and across the broader Indo-Pacific defence landscape.

Canadian companies interested in participating in TCS programming or exhibition at INDOPAC2025 must contact Trade Commisoner, Carolyne Huber before October 31, 2025: carolyne.huber@international.gc.ca.



CAAM Middle East Delegation Mission (Qatar and United Arab Emirates)Nov 8-14, 2025
Canadian Advanced Air Mobility (CAAM) is leading a delegation of Canadian aerospace innovators to Qatar and the United Arab Emirates (November 8–14, 2025) with an optional extension to the Dubai Airshow (November 17–21, 2025).

This high-impact mission will connect Canadian CAAM Members with government agencies, regulators, investors, and OEMs who are actively shaping the aerospace and mobility ecosystem in the Middle East. Confirmed meetings include the Qatar Civil Aviation Authority, Qatar Airways Group, Qatar Investment Authority, Mubadala Aerospace, Abu Dhabi Airports Company, and the Abu Dhabi Investment Authority. Participants will gain:

- Direct access to curated B2B and government meetings secured by CAAM and Canadian trade commissioners.
- Opportunities to showcase Canadian capabilities in zero-emission aviation, advanced manufacturing, hydrogen propulsion, and aerospace infrastructure solutions.
- Strategic positioning alongside Canadian leaders at one of the fastest growing aviation markets in the world.

Recruitment is still open. Companies interested in joining can submit their interest here: Expression of Interest – CAAM Middle East Delegation Trip

Defence Procurement Conference (Ottawa, Canada)

Nov 12, 2025

Full day conference hosting discussion on defence procurement. Attendees will include: Department of National Defence's MINDS Program, Lockheed Martin Canada, General Dynamics, Hanwha Defence and Ocean, BAE Systems, Amazon Web Services, COVE, Davie Shipyards, Stantec and Raytheon. Learn more by visiting the Canadian Global Affairs Institute <a href="https://example.com/here/be/he

Scaling your revenues into domestic and export markets (Edmonton) Nov 13, 2025

Join an in-person workshop centred on helping you find the tools and confidence to grow—both at home and abroad. Learn how to identify and evaluate new market opportunities, design repeatable sales processes that travel, and tailor your message to resonate across diverse audiences. Whether you're expanding across Canada or entering new international markets, you'll walk away with actionable strategies to boost revenue, a strengthened competitive edge, and positioned for sustainable growth.

Thursday, November 13 8:30 AM - 1:30 PM MST 10020 100 St NW Suite 2205, Edmonton, AB T5J 4X7 A light breakfast and lunch will be provided. Registration link: https://luma.com/v4rfxlmp

Digital Marketing for Global Growth: A Workshop for Exporters (Calgary)Nov 13, 2025
If you're eyeing the U.S. or other international markets—or simply want stronger growth in Calgary or your domestic market—digital marketing can be the lever that helps you find demand, show up where buyers are searching, and turn that attention into revenue. This free, hands-on in-person workshop is built for busy teams who want clear direction, practical tools, and honest guidance—not hype. What you'll learn:

- Where the opportunity is: How exporters and locally focused businesses use digital to validate markets and reduce guesswork.
- What actually works: A plain-language tour of SEO, SEM, social, content, and email—when to use each, and what to skip.
- How to uncover demand: Free tools to size up international interest and identify your next customers.

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- Keyword & competitor insights: Find what buyers are asking for, and spot the gaps your rivals are leaving open.
- Measuring what matters: The short list of metrics leaders use to steer budgets and prove ROI.
- Live website audits: Volunteer your site for an on-the-spot review and concrete improvement ideas for both your website and your digital marketing.

Thursday, November 13 10:00 AM - 1:00 PM MST

34 Floor, Fifth Avenue Place, 237 4 Ave SW, Calgary

Registration link: https://www.showpass.com/digital-marketing-for-global-growth-a-workshop-for-exporters/

Dubai Airshow (Dubai, United Arab Emirates)

Nov 17-21, 2025

The Government of Alberta invites you to attend and participate in a trade mission to the <u>Dubai Airshow</u> held from November 17 -21, 2025 in Dubai, UAE. This event occurs biannually and regularly attracts 1,400 exhibitors from 98 countries. The airshow is renowned for the multi-billion-dollar orders and deals in the aviation sector. It also welcomes key figures from across the global defence industry, including air chiefs, senior officials and military and civil delegations from more than 100 countries. The Government of Alberta aims to have booth presence and will support companies in connecting with contacts, market intelligence briefings and networking events.

For further details, please contact Cole Baker, Senior Trade Officer at Cole.Baker@gov.ab.ca or register your interest by completing the trade mission application form here: www.export.alberta.ca/events

Space Tech Expo Europe (Bremen, Germany)

Nov 18-20, 2025

Space Tech Expo Europe is the largest space industry event in Europe. The previous edition welcomed over 800 exhibitors and 10,000 attendees, making it a key platform for networking and space technology innovation. This event offers a valuable opportunity for Canadian companies to connect with potential buyers and strategic partners in the European space market.

Canadian Trade Commissioners from Europe will attend the event and host a business-to-government (B2G) "Export Café" alongside the event. This session will allow Canadian space companies to meet one-on-one with Trade Commissioners to discuss their international business plans, activities, and innovative technologies.

There will also be a Canada Seminar and networking event, featuring presentations from space organizations in the countries listed above on how they collaborate with companies. Additionally, Canadian firms will have the chance to pitch their solutions to relevant attendees (maximum 3 minutes).

To register for the event, or for more information, contact Trade Commissioner, Rebecca Braun, rebecca.braun@international.gc.ca.

Milipol (Paris, France)

Nov 18-21, 2025

Milipol Paris is the leading event for homeland security and safety, organised under the patronage of the French Ministry of Interior. Over 30,000 visitors and 1,100 exhibitors are expected to participate. Milipol Paris owes its reputation to the consummate professionalism of its participants, its firmly international set-up, 55% of exhibitors come from abroad, as well as to the quality and amount of innovative solutions on display.

For more information, visit: https://www.milipol.com/en or contact the organizers via their webform: https://bit.ly/hotlinecxpm.

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Creating Pan-Domain Continental Defence (Ottawa, Canada)

Nov 25, 2025

Full day conference hosting future discussion on Canada's role in Continental Defence. Attendees will include: Department of National Defence's MINDS Program, Lockheed Martin Canada, General Dynamics, Hanwha Defence and Ocean, BAE Systems, Amazon Web Services, COVE, Davie Shipyards and Raytheon. Learn more by visiting the Canadian Global Affairs Institute here.

Singapore Airshow (Singapore)

Feb 3-8, 2026

The Singapore Airshow is Asia's most influential event for the aerospace, aviation, logistics and defence sectors. A biennial event, the Singapore Airshow is internationally attended by high-level government and military delegations, as well as global senior corporate executives.

For further details, please contact Cole Baker, Senior Trade Officer at Cole.Baker@gov.ab.ca or register your interest by completing the trade mission application form here: www.export.alberta.ca/events

Combat Engineer and Logistics (Krakow, Poland)

Feb 10-12, 2026

<u>Combat Engineer and Logistics</u> will bring together key stakeholders from both the military engineering and logistics communities. Attendees will gain insights into future defence trends, emerging requirements, and the continued impact of increasing defence spending. Additionally, the conference will feature operational feedback and lessons learnt from recent programmes and exercises.

To express your interest in attending Combat Engineer Logistics, contact James Allan: james.allan@international.gc.ca. The registration deadline is January 10, 2026.

DEFSEC West (Calgary, Canada)

Mar 24-26, 2026

DEFSEC West will be held at the Calgary TELUS Convention Centre. The Business-to-Business (B2B) style Defence, Securities and Aerospace tradeshow format that has taken place in Halifax, Nova Scotia for 20 years will now also service Western Canadian industry. It will feature an exhibition floor space with booth spaces available. A robust B2B meeting program and extensive opportunities to profile your brand to the defence industry at-large through creative and effective sponsorships. DEFSEC West will attract:

- Canadian and International Prime contractors who are in pursuit of or are executing large contracts with a need for Canadian content via a large supply chain.
- Small & Medium Enterprises (SMEs) who seek to learn about participation in the Canadian defence industry, seeking partnership and sales opportunities.
- International participants who look to the Canadian market for new connections via our open door policy. They can attend without an association membership as a prerequisite.
- Government facilitators from all levels who help their clients to learn about, qualify for, and succeed in the dynamic Canadian defence procurement atmosphere.

If you would like to learn more about this event, or express interest in exhibiting and/or sponsoring, please contact: Colin Stephenson, Executive Director, colin@defsecwest.ca.

FIDAE (Santiago, Chile)

Apr 7-12, 2026

The <u>International Air and Space Fair, FIDAE</u>, is the foremost Aerospace, Defense, and Security exhibition in Latin America and its long and successful career has earned it worldwide recognition as the leading event in the Region. Learn more by visiting their site <u>here</u>.

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Hannover Messe 2026 (Hannover, Germany)

Apr 20-24, 2026

Expression of interest is now open to be part of the Team Canada Delegation, led by <u>NGEN</u> in collaboration with federal and provincial government partners. The Alberta Government will once again be the lead on coordinating the Alberta presence @ <u>Hannover Messe 2026</u> and we look forward to working with you on this project.

Hannover Messe is the world's leading industrial technology event, offering an unparalleled platform to showcase your innovations, connect with global industry leaders, and explore new business opportunities. Canada's dedicated pavilions – details to be confirmed on location and scope - will provide a unique chance to highlight your company's advancements within a vibrant international community. The Team Canada delegation to Hannover Messe 2026 will focus on two themes for 2026 – AUTOMATION and DIGITILIZATION with a special focus on the following topics for 2026:

- Al in Manufacturing
- Automation Systems & Components
- Defense & Security Technologies
- IIoT, Wireless & Cloud
- Industrial Software
- IT/OT Security
- Production Logistics
- Robotics & Assembly Automation

To complete an Expression of Interest, please go to: https://tinyurl.com/2n96hkxd. For general information on Hannover Messe 2026, please check out: https://www.hannovermesse.de/en/. To stay informed on support for Alberta delegates at Hannover Messe or advise your potential interest, please reach out to svenja.chenikel@gov.ab.ca.

Alberta Aviation, Aerospace & Defence Summit 2026 (Edmonton, Canada) May 3-5, 2026 Join us at the Alberta Aerospace & Defence Summit in Calgary. This two-day event will bring together industry leaders, innovators, government, and academia to explore opportunities, share insights, and drive growth across Alberta's aerospace, aviation, and defence sectors.

The Summit will feature keynote speakers, panel discussions, B2B matchmaking, and networking opportunities designed to strengthen Alberta's role in the global aerospace and defence ecosystem.

For more information, please contact Vaibhav Sharma, Project Manager at vaibhav@albertaaviationcouncil.com or visit https://www.albertasummit.com/



Defence24 Days 2026 (Warsaw, Poland)

May 5-7, 2026

Held annually at the PGE Narodowy Stadium in Warsaw, Poland, Defence24 Days is the largest defence and security conference in Central and Eastern Europe. The Canadian Trade Commissioner Service (TCS) will be participating in Defence24 Days 2026. The TCS can help facilitate matchmaking for Canadian companies and provide other market-related info before the event and on-site. Visit the Defence24 Days 2026 website for more information about the event.

To express your interest in attending Defence24 Days 2026, contact James Allan: james.allan@international.gc.ca. The registration deadline is April 6, 2026.

Farnborough Airshow (Farnborough, United Kingdom)

July 20-24, 2026

Alberta Aviation, Aerospace & Defence (Alberta AAD) is leading a high-impact delegation to the Farnborough International Airshow, July 20–24, 2026, one of the world's premier aerospace and defence events. We're bringing 8–10 cutting-edge Alberta companies to showcase the province's innovation, expertise, and capabilities on the global stage. By joining the Alberta Pavilion, companies will gain:

- Global exposure with OEMs, top suppliers, and government buyers from 50+ countries.
- Investment opportunities by connecting with international investors and strategic partners.
- Accelerated growth through access to global supply chains and new export markets.
- Stronger visibility with unified branding and coordinated marketing under Team Alberta.
- Full support, including logistics, booth setup, and B2B matchmaking.

This mission positions Alberta as a global player in aerospace and defence while opening doors for investment, trade expansion, and industry growth. For more information, please contact Vaibhav Sharma, Project Manager at vaibhav@albertaaviationcouncil.com.

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Deadline: Nov 3, 2025

MARKET OPPORTUNITIES AND INTELLIGENCE

CUSMA Consultations

The Government of Canada has launched public consultations on the Canada–United States–Mexico Agreement (CUSMA) joint review. Participants will be able to submit their comments from September 20, 2025, until November 3, 2025. These consultations are part of our commitment to broad and meaningful engagement with Canadians, from businesses and industry leaders to civil society, governments, and individuals across the country. By hearing your diverse perspectives, we can ensure CUSMA continues to reflect Canada's national interests and deliver real benefits to Canadians.

To share your views: https://international.canada.ca/en/global-affairs/consultations

Procurement Assistance Canada

Interested in selling your goods or services to the federal government? Not sure where to start?

Procurement Assistance Canada participates in a variety of events and offers free seminars to businesses interested in learning about the procurement process and how to sell goods and services to the Government of Canada.

Visit their event calendar to learn of upcoming webinars and events to learn more: https://www.canada.ca/en/public-services-procurement/programs/pac/event-calendar.html

IDEaS Competitive Projects Challenges

The IDEaS (Innovation for Defence Excellence and Security) program launched five high-impact challenges under CFP 6:

- Code meets combat: Architecting the future of electromagnetic spectrum superiority
- Powering the future: Solid-state hydrogen storage for military platforms
- Gateway to the stars: Advancing hybrid space networks in low Earth orbit
- Time without limits: Developing tactical-grade clocks for GPS-denied environments in the North
- Beyond GPS: Quantum solutions for next generation multistatic radar systems

The full challenge details and tender notice links provide further information.

Global Bid Opportunity Finder

The <u>Canadian Commercial Corporation's</u> Global Bid Opportunity Finder (GBOF) is an online tool that enables Canadian businesses to search for commercial opportunities with foreign governments. Made in Canada for Canadians, this tool provides information on what opportunities are available to Canadian businesses to grow and expand into new international markets. Access the GBOF <u>here</u>.

Federal Aviation Administration Business Opportunities

The Federal Aviation Administration is a U.S. federal government agency within the U.S. Department of Transportation which regulates civil aviation in the United States and surrounding international waters. Visit https://www.faa.gov/about/business opportunities for information on:

- Contract Opportunities
- Aviation Research Grants
- Centers of Excellence Grants

Become a Supplier for Bell Helicopters

<u>Bell Textron Inc.</u> is an American aerospace manufacturer headquartered in Fort Worth, Texas. A subsidiary of Textron, Bell manufactures military rotorcraft at facilities in Fort Worth, and Amarillo, Texas, United States. Sell2Bell is Bell's supplier portal—the gateway for doing business with Bell which allows you to better manage the way that you interact with us. Sell2Bell contains links to Purchase

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Orders, RFQs, Forms and Technical Data. It also includes training materials and other helpful documents. Visit Bell's Supplier page at: https://www.bellflight.com/suppliers for more information.

Become a Supplier for Boeing

The first step for companies wishing to become <u>Boeing</u> suppliers is to register in the Boeing Supplier Capability Assessment Database. This database allows Boeing to search for suppliers whose qualifications match potential bid opportunities. Be sure to download the <u>Supplier Capability</u> <u>Questionnaire</u>, fill it out completely, and submit it to <u>boeingassessment@boeing.com</u>. *Please note: Only use Adobe Acrobat or the Acrobat Reader to open and complete the PDF file*. If a bid opportunity arises and your products or services match the requirements, you may be contacted by a Boeing representative.

Become a Supplier for L3Harris Technologies Inc.

L3Harris Technologies, Inc. is an American technology company, defense contractor, and information technology services provider that produces command and control systems and products, wireless equipment, tactical radios, avionics and electronic systems, night vision equipment, and both terrestrial and spaceborne antennas for use in the government, defense, and commercial sectors. L3Harris maintains an approved supplier listing (ASL). The primary purpose of the ASL is to ensure that purchases are limited to those suppliers that meet prescribed criteria for supplier selection. To be considered for inclusion in the L3Harris approved suppliers list, a Vendor Profile Form providing preliminary information will need to be completed. Please visit the L3Harris site for more details.

Become a Supplier for RTX Corporation

RTX Corporation is an American multinational aerospace and defense conglomerate headquartered in Arlington, Virginia. RTX suppliers deliver innovative, cost-effective solutions that meet high standards of quality and performance and enable RTX to solve their customers' most pressing challenges. RTX seeks to develop strategic relationships with suppliers who share their values and commitment to delivering solutions that define the future of aerospace and defense. For more information, visit: https://www.rtx.com/suppliers

NATO Future Business Opportunities (FBO)

NSPA publishes at the earliest opportunity potential or future requirements with an estimated value of Financial Level D (160.000 EUR) or above as Future Business Opportunities (FBOs). Companies are encouraged to follow regularly this publication and express their interest by clicking on the bottom of the FBO screen and sending the self-generated email, including any information that may be relevant for the participation in a subsequent RFP(s). Only companies registered in NSPA Source File will be solicited, so ensure your company is registered if you find an opportunity that suits your capabilities. Other relevant opportunities, such as Industry Days or Requests for Information, are also published as FBO. For more information, visit: https://www.nspa.nato.int/business/procurement/opportunities

OASIS Online Automated Supplier Information System

OASIS is Northrop Grumman's online supplier portal. The portal is Northrop Grumman's commitment to building long-term, mutually beneficial relationships with its suppliers, and serves as a communication and collaboration hub to obtain important, necessary information to ensure your success as a supplier. For more information, visit: https://www.northropgrumman.com/Suppliers



ACCELERATORS, PITCH COMPETITIONS AND INNOVATION CHALLENGES

Maritime Safety and Security Applications (dual-use)

Looking to scale your maritime safety and security technologies into Europe? Join the Canadian

Technology Accelerator (CTA) in Germany and Finland. The maritime safety and security subsector in Germany and other European countries, including Finland, is transforming in response to intensifying geopolitical tensions. Many European nations have been prompted to rapidly modernize their maritime

• Russia's continued aggression

defense capabilities due to:

- heightened activity in the Baltic and North Sea
- increased use of hybrid and cyber threats

This shifting landscape has created an urgent need for innovative, dual-use technologies that enhance maritime domain awareness, resilience, and rapid response, such as:

- autonomous underwater vehicles (AUVs)
- drones
- advanced radar
- lidar and sonar systems
- robust cybersecurity

The integration of artificial intelligence (AI) and machine learning (ML) into surveillance and decision-making systems is also becoming critical to secure maritime borders and protect critical infrastructure.

Submit your application to join the CTA by December 3, 2025: https://questionnaire.simplesondage.com/f/s.aspx?s=64806218-7DB2-45FB-81B8-82B4ED2DE72E

Defense Advanced Research Projects Agency

Nimble by design, the Defense Advanced Research Projects Agency (DARPA) portfolio includes fixed-term programs as well as challenges, seedlings, explorations, initiatives, and technology transition efforts. Their focus is on high-risk, high-reward R&D to maintain a technological advantage for the United States.

Deadline: Ongoing

- R&D Opportunities: They bring together scientists, engineers, and tinkerers across the innovation ecosystem to push the bounds of technological possibility. Opportunities to engage include R&D programs and efforts, challenge competitions, and technology transition efforts. | <u>See all DARPA</u> <u>opportunities</u>
- Programs: Their research programs are finite in duration, but the revolutionary advancements they
 drive create lasting change. Learn more about recent and ongoing efforts across our key thrust areas.
 | See all DARPA programs

To learn more, please complete the contact page webform available here: https://www.darpa.mil/research



Deadline: Multiple, see below

Trade Accelerator Program

The Trade Accelerator Program (TAP) is an innovative program designed to help small- and medium-sized enterprises gain knowledge and a network of contacts to unleash their export potential. Offered through a series of online workshop sessions with trade and industry experts, Canadian business leaders learn to overcome export barriers and reach new markets faster. Ready to expand your business horizons? Through TAP, you'll learn the ins and outs of exporting, discover the resources available to companies like yours, and find out how to build and sustain a profitable future.

TAP 46 | Edmonton (November 2025) Register here

- November 4 (In-person) | Day 1
- November 5 (In-person) | Day 2
- November 12 (In-person) | Day 3
- November 24 (Export plans due)
- December 10 (Virtual) | Mentorship Day

TAP 47 | Calgary (November 2025) Register here

- November 25 (In-person) | Day 1
- November 26 (In-person) | Day 2
- December 2 (In-person) | Day 3
- December 21 (Export plans due)
- January 20, 2026 (Virtual) | Mentorship Day

Deadline: Ongoing

Deadline: Multiple, see link

FUNDING PROGRAMS

Horizon Europe

<u>Horizon Europe</u> is the world's largest research and innovation funding program. It gives Canadians access to even more opportunities to elevate their research and innovations through global partnerships. Funding is available to all types of organizations, including researchers, universities, small- and medium-sized enterprises, non-profit organizations, institutions and more.

With different pillars of funding for individual researchers or collaborative projects, Horizon Europe supports the world's greatest scientific and innovative breakthroughs in research and development (R&D) and industrial competitiveness.

To learn how to apply and to review the upcoming calls for proposals and tenders, please visit: https://ised-isde.canada.ca/site/ised/en/horizon-europe-how-apply

CAAM IRAP Contribution to Organizations (CTO) ProgramDeadline: Ongoing Be part of Canada's national effort to accelerate zero-emission aviation innovation.

The IRAP Contribution to Organizations (CTO) Program, delivered by <u>CAAM</u> through the support of NRC IRAP, provides Canadian SMEs with expert-led guidance, tailored support, and strategic connections to bring new aviation technologies to market.

Sign up here to be notified when applications open for the next cohort!

Canada-Alberta Productivity Grant

The Canada-Alberta Productivity Grant (CAPG) helps employers invest in training that focuses on enhancing productivity skills for their current and future employees that aligns with the needs of their business. It is an employer-driven program meant to partially reimburse the cost for an employer to send their employee(s) for training.

Employers apply on behalf of their employees and invest in training that enhances productivity and workforce competitiveness. Funding is provided by the Government of Canada through the Workforce Development Agreement.

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Deadline: Oct 31, 2026

Deadline: Dec 31, 2027

Deadline: Ongoing

Read the <u>Canada-Alberta Productivity Grant Applicant Guidelines</u> to learn more. Interested in submitting an application, please visit this link: <u>www.alberta.ca/canada-alberta-productivity-grant</u>

Alberta Manufacturing Productivity Grant

Funded by the Government of Alberta, the Alberta Manufacturing Productivity Grant (AMPG) helps small- and medium-sized manufacturers with between 5 and 750 employees improve their operations, invest in technology to automate production and increase competitiveness in markets across Canada and abroad. The program guidelines are available here: https://cme-mec.ca/guidelines-ampg/

<u>Apply now</u> to access an assessment of the viability of your chosen technology, and up to \$30,000 in matching funding for technology adoption.

Regional Tariff Response Initiative

The Regional Tariff Response Initiative (RTRI) is part of the Government of Canada's strategy to defend Canadian jobs, industries, and supply chains. This new initiative is part of a coordinated effort to protect Canadian businesses and workers from the impacts of tariffs. With \$1 billion in targeted support, the RTRI strengthens the competitiveness of small and medium size enterprises impacted by tariffs by helping them:

- diversify their markets;
- create new export revenue sources;
- adopt innovative technologies to boost productivity and competitiveness; and
- build more resilient supply chains.

For more information on RTRI, funding eligibility, and how to apply, visit: https://www.canada.ca/en/prairies-economic-development/services/funding/regional-tariff-response-initiative.html

Alberta Export Expansion Program

Is your company in a solid export-ready position? Are you looking to find new markets for your products? Then the Alberta Export Expansion Program (AEEP) may be for you.

This Government of Alberta program provides funding to export-ready small and medium-sized businesses to travel to global markets to promote their products, make business connections and explore partnership opportunities.

Companies that meet eligibility criteria can receive grants to attend international trade events open to the public. Funding helps cover event registration costs and includes per diems for up to two travellers per organization per event. Organizations can receive up to \$15,000 through the AEEP program each fiscal year.

The program operates on a first-come, first-served basis and has a budget of \$2 million for the 2025-26 fiscal year. For more information on available funding, eligibility criteria, program guidelines and the application process, visit https://www.alberta.ca/alberta-export-expansion-program.

CONTACT PREFERENCES

- Click here to change your mailing preferences on regions or sectors of interest.
- Click <u>here</u> to unsubscribe from the mailing list.

